

“OPENING DOORS IN GRAND COUNTY”

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NICOLA

DIXON BLOG



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GET YOUR HOME READY FOR A SPRING LISTING: ESSENTIAL TIPS FOR SELLERS

If you're gearing up to sell your house this spring, it's time to ensure it stands out in the bustling market. Here are valuable tips to get your home market-ready:

Declutter and Organize

Start by decluttering and organizing each room to create a sense of space and openness. A tidy home allows potential buyers to envision themselves living in your space, enhancing its overall appeal.

Deep Clean Your Kitchen and Bathrooms

Focus on the kitchen and bathrooms – key areas for buyers. Give them a thorough deep cleaning, paying attention to details like grout lines, fixtures, and countertops. A sparkling kitchen and bathroom leave a lasting positive impression.

Maintain Your Yard

First impressions matter, and your home's exterior sets the tone. A well-maintained yard enhances curb appeal and showcases your home's care. Mow the lawn, trim bushes, and clear away debris to create a welcoming environment for potential buyers.

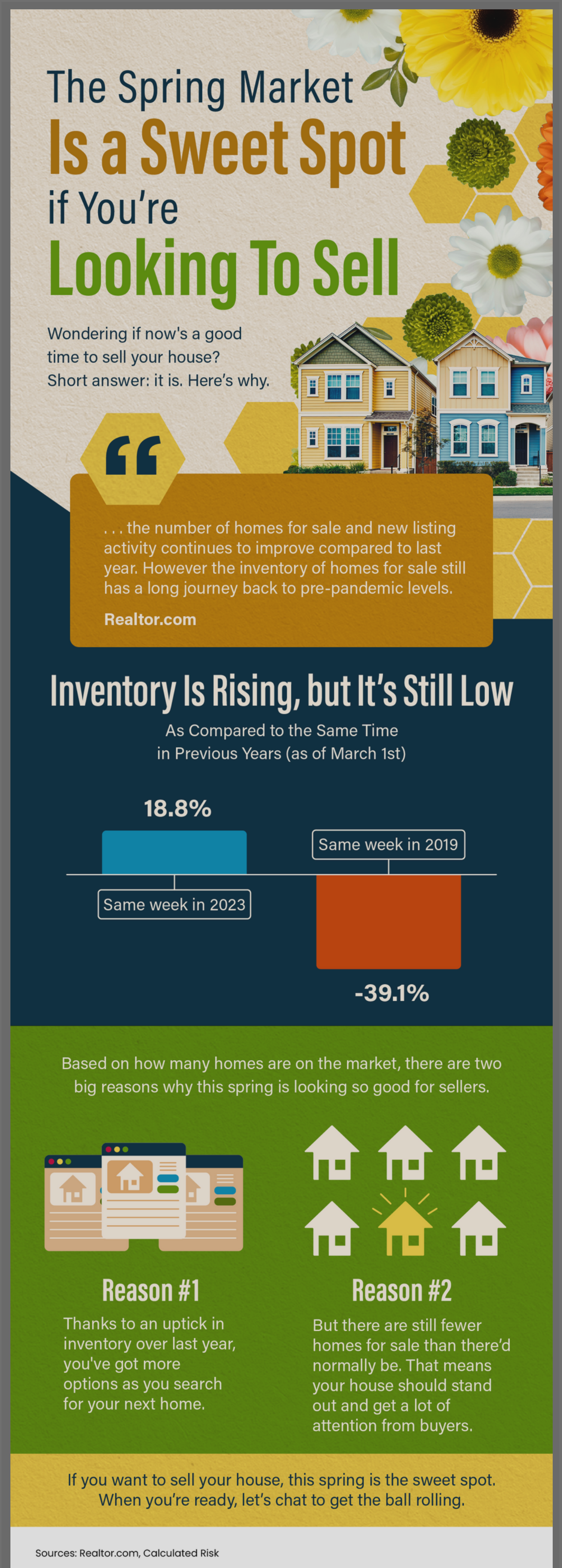
Find a Listing Agent

Partner with a skilled listing agent who can guide you through the selling process. Seek their advice on decluttering, staging, and market trends. A good agent helps with pricing, recommends photographers and stagers, and ensures your home reaches a broader audience.

Bottom Line

By following these tips, you can create a welcoming environment that resonates with buyers, increasing your chances of a successful sale this spring. Let's connect to discuss what you need to do to get your house ready for a thriving spring listing.

Contact me for personalized advice and a seamless selling experience.



The Spring Market Is a Sweet Spot if You're Looking To Sell

Wondering if now's a good time to sell your house? Short answer: it is. Here's why.

... the number of homes for sale and new listing activity continues to improve compared to last year. However the inventory of homes for sale still has a long journey back to pre-pandemic levels.


Realtor.com

Inventory Is Rising, but It's Still Low

As Compared to the Same Time in Previous Years (as of March 1st)


18.8%	Same week in 2019
Same week in 2023	-39.1%

Based on how many homes are on the market, there are two big reasons why this spring is looking so good for sellers.



Reason #1

Thanks to an uptick in inventory over last year, you've got more options as you search for your next home.



Reason #2

But there are still fewer homes for sale than there'd normally be. That means your house should stand out and get a lot of attention from buyers.

If you want to sell your house, this spring is the sweet spot. When you're ready, let's chat to get the ball rolling.

Sources: Realtor.com, Calculated Risk